



The Standards For

excellence

An Ethics & Accountability Program for the Nonprofit Sector

Become a Standards for Excellence® Trained and Approved Consultant!

What? Standards for Excellence® “Trained and Approved Consultant” Training

Where? 777 East Park Drive, Harrisburg, PA

When? May 1- 2, 2012

The Standards for Excellence® program is an initiative dedicated to strengthening management and governance in nonprofit organizations. The centerpiece for the program is a code of conduct for well-managed, responsibly governed nonprofits called the *Standards for Excellence: An Ethics and Accountability Code for the Nonprofit Sector*®. Developed by the Maryland Association of Nonprofit Organizations and now a national program (Standards for Excellence Institute), the Pennsylvania Association of Nonprofit Organizations (PANO) is one of eight statewide organizations that take a lead role in implementing the program.

The most successful consultant will have a strong commitment to advancing the nonprofit sector and will be able to utilize this training as an opportunity to expand his/her knowledge of nonprofit best practices, and the tools and resources available through the Standards for Excellence® Program. Please note, participation in this program does not guarantee additional business.

Eligibility: What do you need to do to become a Standards Consultant?

- ✓ Demonstrate professional experience serving nonprofits in your area (3 years minimum)
- ✓ Demonstrate knowledge, experience and commitment to the Standards for Excellence® Program
- ✓ Complete the application and screening process, including review of professional experience and reference checks
- ✓ Complete the two-day training session
- ✓ Be a PANO member in good standing

What will the course include?

(1) An introduction to PANO’s philosophy on the role of a consultant and the importance of the *Standards* for promoting accountability and ethical conduct of nonprofits; (2) background on the importance of self-regulation for the nonprofit sector, particularly in light of recent federal and state regulatory initiatives; (3) in-depth review of the *Standards* Code as a framework for improving governance and management; (4) thorough review of the *Standards* educational materials, including the Educational Resource Packets and training tools; and (5) in-depth coverage of the statewide certification process for the *Seal of Excellence*.



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PANO is the statewide membership organization leading Pennsylvania’s Community Benefit Sector to achieve its fullest potential.



What is the Fee?

\$950 for PANO members Fee includes: (1) Participation in the two-day consultant training course; (2) Use of educational tools designed for implementing the Standards; (3) 10 Codebooks and one set of Educational Resource Packets (total of 24 educational resource packets); (4) One year subscription to the Educational Resource Update Service (provides quarterly updates); (5) 20% discount to attend Standards trainings at PANO; (6) Ability to use the Standards Consultant Check Mark upon training completion and approval; (7) name on PANO website in 2 places; (8) Membership in PANO's social media group for Standards Consultants. Cost does not include travel and lodging. If you need discount hotel reservations please contact Britton Miller at britton@pano.org.

Program Schedule:

- **Consultant Training:** May 1- 2, 2012 (Registration: 8:30 am; Program: 9:00 am to 4:00 pm - breakfast and lunch are provided both days. **Application/Registration Deadline: April 12, 2012.**

Program Location:

- Penn Grant Centre (PANO office site) , 777 East Park Drive, Harrisburg, PA 17111

What are the requirements for maintaining Standards Consultant status after the first year?

- Submit \$150 annual Standards Consultant fee
- Maintain PANO membership
- Attend required annual Standards Consultant training (conducted by webinar)
- Submit an annual report (online) of Standards activities over the past year

For more information, or to request an application for the Consultant Training, please contact:

Tish Mogan, Standards for Excellence Officer
717-236-8584 Ext. 1001 or tish@pano.org.

