



Pennsylvania Association of Nonprofit Organizations

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November 19, 2009

Dear Potential Exhibitor/Sponsor:

The Pennsylvania Association of Nonprofit Organizations (PANO) 2010 Annual Conference is right around the corner! Our 2010 Annual Conference is scheduled for April 6, 2010 at the Hilton in Harrisburg, Pennsylvania. There are many details to take care of in the next few months, which is why we are contacting you now to show your support by sponsoring and/or participating in our Annual Conference.

The "theme" for this year's Conference is "**Lessons Learned: The Sustainable Nonprofit.**" We have a FULL day planned that starts with a continental breakfast with the exhibitors, includes numerous educational programs with top-notch presenters, and ends with a fabulous networking reception honoring our Standards for Excellence certification recipients. This year's format will follow last year's, so as to allow more opportunity for networking and Exhibitor exposure.

Exhibitors are encouraged to bring a prize to award at the Networking Reception on Tuesday evening. You will select a name from business cards collected and will have the opportunity to announce your prize at the reception. Prizes are of your own choosing and can be as simple as a fruit basket or as extravagant as a flat screen TV. It's up to you! Please advise the PANO office of your prize selection so that it may be promoted and for additional recognition.

Stand out at the Conference while showing your support of PANO by choosing one of the attached sponsorship opportunities. Please complete and return the attached Exhibitor/Sponsorship registration form(s) to reserve your exhibit space and/or to secure a sponsorship.

We look forward to hearing from you concerning your participation in our upcoming Conference. If you have any questions, please do not hesitate to contact Ramona Anderson, Director of Programs & Events, at 717-236-8584 x1002.

Tina L. Nixon
Tina L. Nixon
PANO Annual Conference Chair

Ramona S. Anderson
Ramona S. Anderson
PANO Dir. of Programs & Events

PANO is the statewide membership organization serving and advancing the charitable nonprofit sector through leadership, advocacy, education and services in order to improve the quality of life in Pennsylvania. PANO, your partner for nonprofit excellence.

